

Onboarding Your Hospital with Ease

How to Become an ECI® Authorized Treatment Center

Integrating the ELIAS Cancer Immunotherapy (ECI®) into your practice is a straightforward process. ELIAS Animal Health provides a structured onboarding pathway and hands-on support at every step — from initial training through your first cases, and beyond.

Step 1: Getting Started – We Come to You

Onboarding begins with a live, web-based training session for your entire team — oncologists, surgeons, technicians, and coordinators. No travel required.

1

Live, web-based team training

A dedicated ELIAS clinical specialist leads your team through the ECI® treatment protocol, patient selection criteria, apheresis workflow, and safety monitoring. Includes live Q&A.

2

Your ECI® onboarding kit arrives

ELIAS ships a complete onboarding kit to your facility: referral materials, patient registry consent templates, workflow guides, technician reference cards, and rDVM communication tools.

3

Apheresis center identification

Your ELIAS account manager works with you to confirm or identify the nearest qualified apheresis facility — a required step in the treatment protocol. ELIAS maintains an active network of private and academic centers.

4

White-glove support: from first case onward

Your ELIAS team is available throughout your first cases and on an ongoing basis — for clinical questions, logistics coordination, and patient case management. You are never navigating this alone.

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Step 2: Integrating ECI® Into Your Workflow

ECI® is designed to fit into your existing oncology and surgery workflows with minimal friction. ELIAS provides the tools; you customize them for your team.

Templates provided – ready to use on day one

Referral checklists, workflow guides, apheresis scheduling guides, and patient registry consent forms are included in your onboarding kit and available on demand.

On-demand refresher videos

Short-form procedural videos are available on demand — before a first case, after a team change, or whenever a quick protocol review is needed.

Surgical pathway coordination

ECI® therapy selection must occur before surgery. ELIAS supports your team with pre-surgical case review, tissue collection timing guidance, and manufacturing status updates throughout the patient journey.

Step 3: Educating Your Referral Community

Your rDVM network is the gateway to ECI® cases. ELIAS makes it easy to bring your referring veterinarians into the conversation — with your hospital at the center.

rDVM Awareness Webinars

- 60-minute, KOL-presented case-based sessions
- Co-branded with your ATC
- Live Q&A and potential for CE credit
- Targeted to your local rDVM network

Workflow & Referral Tools

- Referral checklists for rDVM practices
- Step-by-step client conversation guides
- Owner-facing educational materials
- Concierge referral intake support

Lunch-and-Learn Support

- Remote educational sessions for rDVM clinics
- Case-based discussion format
- Technician-inclusive programming
- Referral relationship development

Interested in offering ECI® in your practice? Let's talk: **info@eliasah.com**.

Need to refer a patient? Find an authorized treatment center near you: **eliasanimalhealth.com/locations**.

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